

ECEDA
Board Meeting Minutes

November 18, 2005

Wells Fire Station

Wells, Nevada

9:00am (PSDT)

ATTENDANCE: Paul Killpatrick, Elaine Barkdull, Kim Abeyta, Kerry Aguirre, Sheri Eklund-Brown, Cliff Eklund, Pax Kelly, Greg Brorby, Wayne Lowman, Jonnie Maderios, David Crawford

Via Telephone: Lee Krugerud, Blake Marchant, Summer Ehrmann, Be-Be Adams and Glen Guttry

Representative absent: First American Title Co., and Stewart Title Co.,

Guests: Jolene Supp, City of Wells; and Thad Ballard, Wells Rural Electric

PUBLIC COMMENT PERIOD: No public comments were made.

CORRESPONDENCE AND ANNOUNCEMENTS

Copies of related materials available

APPROVAL OF THE OCTOBER 2005 REGULAR MEETING MINUTES: The October monthly Board meeting was held on October 21, 2005 at UNR Fire Science Academy at 9:00 a.m.

ACTION ITEM: Pax Kelly motioned to approve the October minutes and David Crawford seconded the motion. The motion passed unanimously.

APPROVAL OF WARRANTS FOR OCTOBER 2005

Warrants over \$500 submitted for Board signatures; warrants under \$500 approved by Executive Director Payment, list provided to the Board. **Review of current expenditures/budget comparison.**

ACTION ITEM: Kerry Aguirre motioned to approve the warrants and Be-Be Adams seconded the motion. The motion passed unanimously.

NCED Funds: Executive Director Elaine Barkdull reported that NCED issued a check for the full amount of the Grant request and the check should be arriving shortly.

ECEDA Board Meeting Host Presentation: Pax Kelly updated Board members of ongoing developments in the Wells area.

ONGOING BUSINESS

Leads Update: Executive Director Elaine Barkdull reviewed the leads worked on from October 19, 2005 – November 17, 2005. Elaine Barkdull explained (in as much detail as possible) which areas companies were focusing on.

Memberships: The Board reviewed the application for membership from Coldwell Banker – Q Team Realty at an Executive member level.

Executive Director Elaine Barkdull advised Board members that the Spring Creek Business Group would like to trade membership with ECEDA. Elaine explained staff members would attend meetings when time permitted and dates did not conflict with other obligations.

ACTION ITEM: Sheri Eklund-Brown motioned to approve membership and Kerry Aguirre seconded the motion. The motion passed unanimously.

ONGOING BUSINESS

ECEDA Leads Policy: Paul Killpatrick, Charlie Myers, Pax Kelly, Phyllis Peterson, and Elaine Barkdull serve on the Leads Policy Committee. Due to scheduling conflicts, several Committee Members were unable to confirm a meeting date. Therefore, an E-mail meeting of the Leads Policy Committee will be held no later than December 16, 2005.

ACTION ITEM: Paul Killpatrick motioned to approve the E-mail meeting of Leads Policy Committee Members and Sheri Eklund-Brown seconded the motion. The motion passed unanimously.

Conferences and Professional Training Sessions: Elaine Barkdull reported on recent sessions at the following locations.

- a. CoreNet – Las Vegas
- b. NCED Energy and Economics Conference – Elko
- c. IEDC Advanced Course in Bond Financing – Philadelphia
- d. Union Pacific Selma Farm Visit – St. Louis

Business Retention and Expansion Program: Elaine Barkdull provided an outline of the Arkansas Business Retention and Expansion Program and briefly explained the program's criteria. ECEDA's BR&E program will be a focus in the new year.

ECEDA's Role in the NNRR and Industrial Park: Executive Director Elaine Barkdull reviewed ECEDA's continuing role in the NNRR and Industrial Park project during the designing and construction phases. Executive committee members met and approved the following: ECEDA will serve on the committee that will be involved in the planning and design of the project; liaison between County and Union Pacific; work as a liaison between Leads and the County; Marketing and promotion of NNRR and Industrial Park; recruit a target market or cluster group of industries needing rail service to the NNRR; collaborate partnerships that can serve as advisors in the form of the ECEDA NNRR Committee; work with the State to acquire incentives for new industries looking to locate in the Industrial Park; write and apply for grants for additional funding for improvements and infrastructure of the NNRR and Industrial Park; report once a month to the County Commissioners on ECEDA's involvement in NNRR; report quarterly to the Carlin, Wells and Elko City Councils on the NNRR; future member of the Railport Authority.

The role of ECEDA will have to be approved by the Elko County Commissioners. They have the final say.

ACTION ITEM: Summer Ehrmann motioned to approve ECEDA's continuing role in NNRR/ Industrial Park and Cliff Eklund seconded the motion. The motion passed unanimously.

First Draft of the Elko County Target Industry Analysis: Elaine Barkdull stated that she and cities staffs had reviewed the first draft of the Elko County Target Industrial Analysis and several changes were suggested. Elaine asked for volunteers to review and edit each of the Target Industry Analysis one more time. Copies could be re-emailed to the Board Members or would be delivered. Various Board Members volunteered their time. Editing was to be completed by November 23, 2005.

OLD BUSINESS

Work Plan Committee Reports

Railport Project Committee: Meeting Date/Time: A meeting will not be held until after the County has acquired the land.

Workforce Development Committee: Held on November 4, 2005 at Great Basin College. Committee members and invited guests spoke on the topic of housing as it relates to workforce attraction and retention. Members requested that a SWOT Analysis on Elko County's housing strengths and weaknesses be performed at the December 2, 2005 Workforce Meeting.

The next Workforce Development Committee Meeting will be held: **December 2, 2005 at 9:30 a.m. at Great Basin College, High Tech Building, room # 120**

ENTITY REPORTS

Each city gave a report on the activities of their communities.

SCHEDULE NEXT MEETING.

The next meeting will be held on December 16, 2005 in Elko, Nevada.

MEETING ADJOURNED