

## **Board Meeting Minutes**

**January 20, 2006**

**UNR – Fire Science Academy**

**Carlin, Nevada**

**9:00 a.m. (PSDT)**

**ATTENDANCE:** Charlie Myers, Elaine Barkdull, Kim Abeyta, Greg Brorby, Cliff Eklund, Angela Hansen, Be-Be Adams, David Crawford, Phyllis Peterson, Terry Sullivan, Sheri Eklund-Brown, Kerry Aguirre and John Mack.

**Via Telephone:** Rhonda Zuraff, Mary Korpi, and Pax Kelly

**Representative absent:** Newmont Mining Co., Great Basin College, and City of Elko

**Guests:** Adella Harding, Elko Daily Free Press

**PUBLIC COMMENT PERIOD:** No public comments were made.

**CORRESPONDENCE AND ANNOUNCEMENTS:** Executive Director Elaine Barkdull provided a copy of an Elko Daily Free Press, Letter to the Editor, written by Ray Jones and a copy of ECEDA's response. Copies of newspaper articles relating to ECEDA were distributed.

**APPROVAL OF THE DECEMBER 2005 REGULAR MEETING MINUTES:**  
The December monthly Board meeting was held on December 16, 2005 at Great Basin College, Elko at 9:00 a.m.

**ACTION ITEM:** Phyllis Peterson motioned to approve the December Minutes and Greg Brorby seconded the motion. The motion passed unanimously.

**APPROVAL OF WARRANTS FOR DECEMBER 2005:**  
Warrants over \$500 submitted for Board signatures; warrants under \$500 approved by Executive Director Payment, list provided to the Board. **Review of current expenditures/budget comparison.** Terry Sullivan motioned to approve the December Warrants and Cliff Eklund seconded the motion. The motion passed unanimously.

**ECEDA Board Meeting Host Presentation:** David Crawford, UNR Fire Science Academy gave a brief presentation.

## **ONGOING BUSINESS**

**Update of the Northeastern Nevada Regional Railport Project:** Charlie Myers reported that the Elko County Commissioners signed a \$ 2 million contract to purchase 800 acres near Osino for the proposed Northeastern Nevada Regional Railport and Industrial Park.

**Leads Update:** Updates on leads worked on from December 17, 2005 through January 19, 2006. Executive Director Elaine Barkdull stated that ECEDA followed up on a lead provided by Brad Woodring of Sierra Pacific Power Company for a small manufacturer requesting 15 to 20 acres, with potentially 20 to 30 employees. Elaine added there has been a decline in leads over the past couple of months. Most of ECEDA's time has been spent on working with investors looking for industrial and commercial land opportunities and housing development.

**New Members:** The Board reviewed and approved the application submitted by Frontier Communications requesting Premium Membership of ECEDA. Kerry Aguirre motioned to approve Frontier Communications for Premium Membership to ECEDA and Greg Brorby seconded the motion. The motion passed unanimously.

**Grants:** Executive Director Elaine Barkdull presented two grant applications that she submitted to the Nevada Department of Transportation for N.N.R.R and Carlin Industrial Park. Elaine stated that Carlin Industrial Park was in need of road improvements for 3 separate roads and submitted a grant request of \$420,000. The second grant is for a NNRR engineering assessment of Old 40 and I-80 intersection in the amount of \$100,000.

## **OLD BUSINESS**

Elaine Barkdull gave a brief report on the progress of all ECEDA projects, which were funded by NCED Grant monies.

- ECEDA Program for Success/Marketing \$ 6,000 – In-town Billboards
- Training \$2,400-IEDC training sessions
- Personnel \$16,500 – additional staffing, salary increases, and education reimbursements/benefits
- Recruiting \$7,500 – attend Roundtable in the Rockies and travel to site selector's corporate locations
- Elko County Industrial Property Marketing Package \$28,200 – billboard signage for 3 industrial parks and a brochure to promote industrial property
- Elko County Target Market Study \$15,000 – payment for the second half of the \$30,000 Target Market Study Analysis
- Elko County B R & E \$6,400 – costs for initial startup of ECEDA's BR& E Program

- NNRR Business Plan \$55,000 – development of a business plan for the NNRR and Industrial Park

**ELKO COUNTY TARGET ANALYSIS:** Executive Director Elaine Barkdull, presented the Board with the completed Target Market Analysis reports prepared by Lockwood Greene Consulting firm. Elaine stated that a meeting would be scheduled with Lockwood Green Consultants and Board Members sometime in March 2006; the meeting will be open to the public.

**NNRR Project Committee:** Report given earlier.

**Workforce/Housing Committee:** The Committee met on January 6, 2006. The next Workforce Development Committee Meeting will be held: **February 3, 2006 at 9:30 a.m. at Great Basin College, High Tech Building in room # 120** Tom Fitzgerald of Nevadaworks will be the presenter. County housing projects were discovered and ECEDA reported they are working on growth analysis using real estate and homebuilder's surveys.

**Marketing and Recruiting Committee:** Members will discuss date for Target Market Industrial Analysis presentation by Lockwood Greene and have it advertised for the general public.

## **ENTITY REPORTS**

Each city gave a report on the activities of their communities.

- City of Carlin- Cliff Eklund gave a brief report on Carlin City activity.
- Elko County- Charlie Myers and Sheri Eklund-Brown gave brief reports. Charlie Myers requested that the President of the Downtown Business Association should be invited to future Board meetings. Charlie Myers also suggested the Board take time to do roundtable reports of each member.
- City of Elko- Charlie Myers updated Board members on The City of Elko Airport issue and stated the County had formed a committee to determine their involvement.
- City of Wells- Pax Kelly gave a brief report on Wells City activity.

## **SCHEDULE NEXT MEETING**

The next meeting will be held on February 17, 2006 in Wells, Nevada at 9:00 a.m.

## **MEETING ADJOURNED**

**Respectfully submitted:**

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**Kim Abeyta, Assistant Director**